



Comprehensive
Care
Sustainability
Collaborative

NATIONAL HEMOPHILIA FOUNDATION

HTCs are recognized as the centers of excellence...

While undisputed by most, HTCs are finding their sustainability is at risk if they cannot communicate their value in the manner that payers require.

Background

- NHF has long since recognized the hemophilia treatment center (HTC) integrated comprehensive care model as the gold standard of clinical management for patients with rare, chronic bleeding or clotting disorders.
- Through longstanding relationships cultivated with payers and HTCs, NHF's neutral position provided the unique opportunity to facilitate dialogue supporting patient access to comprehensive care.
- Many HTCs depend on 340B program revenue generated from the sale of clotting factor replacement products to maintain and grow their integrated care programs.
- In recent years, HTCs have found it more and more challenging to access specialty pharmacy contracts due to current trends:
 - Factor coverage is increasingly being shifted from the medical to the pharmacy benefit.
 - Pharmacy benefit managers (PBMs) are acquiring their own specialty pharmacies (SPs) and convincing plan sponsors to allow the PBMs to become the exclusive provider of costly specialty drugs.

CCSC Core Premise...

*Transparency
drives trust and
data drives decisions.*

HTC Sustainability at Risk

These growing threats to the future sustainability of the HTC integrated care model served as the impetus for NHF to launch the CCSC initiative with its partner Impact Education, LLC.

CCSC: The Goal

The founding CCSC advisors represented 5 HTCs and 5 national and regional payers and convened with the goal of opening the communication channel between payers and providers to achieve the following:

- Identify communication barriers (Are we speaking the same language?)
- Identify the unique design of the HTC comprehensive integrated care model
- Identify the risks associated with continued network exclusion
- Identify data that would best serve to quantify the value of the integrated care model
- Understand payer challenges related to managing their specialty drug spend
- Develop an understanding of what motivates payers to make network inclusion/exclusion decisions

Valuable Insights and Potential Opportunities

Since the first consensus meeting in 2014, CCSC has gathered valuable insights that we would like to share with you. In addition, opportunities exist for your center to participate in data collection and reporting pilot programs that can serve as a valuable resource to communicate your value to payers.

For more information, visit www.CCSCHemo.com

For questions or inquiries contact:

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The National Hemophilia Foundation (NHF) is dedicated to finding better treatments and cures for inheritable bleeding disorders and to preventing the complications of these disorders through education, advocacy, and research.

Impact Education, LLC's mission is to develop education that improves patient outcomes in combination with increased health care efficiency and cost-effectiveness.